

Message from Geoff Bullock, Harborstone President and CEO

This last year saw a decline of pandemic activity and the return of some normalcy to our regular routines. We attended events again, reconnected with the community in face-to-face interactions, and continued the work we love doing: helping our community thrive. We are reinvigorated by our purpose: providing financial services that support members on their path to stability and wealth.

In 2022, we saw local businesses coming back to life. Harborstone employees led the charge in volunteerism, supporting those experiencing low incomes or homelessness, and preparing our youth for a bright future through education, incentives for savings, and compassionate giving. We know a little kindness goes a long way, and Harborstone's mission is to help our communities be successful.

Harborstone continues to be financially sound, ready to embrace whatever comes our way. Our leadership and staff are savvy navigators of uncertainty, moving with grace and supporting our members with empathy and kindness. As we marshal our will for what lies ahead, we look forward with confidence as a team and as a community.

I'm humbled and excited to be here, and I look forward to leading our organization into even greater success in this new chapter of Harborstone's history.

Sincerely,



Geoff Bullock
CEO and President



Geoff Bullock
CEO & President



Ann Anderson
Board Chair

Looking Back — 2022

- **Corporate Giving and Sponsorships**
 - Supported **105** different organizations
 - Gave more than **\$334,000**
- **Military Support** — From the Team McChord Summer Bash, Operation Cookie Drop, Turkey Drop, and Ham Grenade to golf tournament sponsorships and volunteered time and expertise, Harborstone teams enjoyed a year full of partnership in supporting local service members.
- **Habitat for Humanity** — Everyone everywhere should have a healthy, affordable place to call home. In 2022, we donated a total of **\$21,600** to Habitat for Humanity.
- **Pay It Forward** — Our team members choose their favorite local nonprofits each holiday season to support. This year, we donated more than **\$5,750** and volunteered our time – to **19** different organizations through our Pay It Forward program.
- **Focus on Local** — Harborstone spotlighted a BIPOC-owned eatery each month and purchased **\$15,000** in restaurant gift cards to distribute in our branches. We're thrilled to provide small, local businesses with a financial boost while introducing them to our members.
- **Business Money Management Coaches (BMMCs)** — Harborstone **doubled** its team of BMMCs in 2022 to help local companies grow and thrive. We sponsored events and sent our BMMCs out to work one-on-one with local business owners and entrepreneurs, guiding these community leaders to achieve their financial goals.

Meet this team at harborstone.com/businessteam.

Board of Directors

Ivan Barron, *Director*
Jim Buck, *Director*
Franklin Donahoe, *Director*
Walt Frost, *Director Emeritus*
Michael Gedeon, *Secretary*
Bonnie Kern, *Director*
Linda Crane Nelsen, *Director*
Rick Stevens, *Vice Chair*
Shellie Willis, *Director*

Supervisory Committee

Dennis Barnes, *Vice Chair*
Richard Dahl, *Secretary*
Justin Maryanski, *Member*
Kaye Moore, *Chair*
Jeanie Rieke, *Member*

2022 Annual Report

Looking Ahead – 2023 Commitment

With more than 65 years of service to our members, Harborstone Credit Union stands strong as we purposefully step into the future. We are full of gratitude for the space we occupy in our community, serving Washington state families, local businesses, and our employees.

We pay homage to our military founders, honoring their vision to collectively support one another, realizing at our core that Harborstone Credit Union is created to serve those who serve.

In the year ahead, we will:

- Continue to serve as our members' steadfast partners in financial empowerment.
- Create opportunities to thrive for historically marginalized individuals through education and advocacy.
- Welcome new members and expand our presence and impact.

From all of us at Harborstone Credit Union, we wish you the best in 2023.

Consolidated Statements of Financial Condition *(in thousands)*

	2022	2021
ASSETS		
Loans	\$1,343,345	\$1,292,952
Loan Reserves	(16,161)	(16,059)
Cash and Investments	445,388	513,045
Other Assets	88,862	87,202
Total Assets	\$1,861,434	\$1,877,140
LIABILITIES & MEMBERS' EQUITY		
Notes Payable	\$25,000	\$0
Other Liabilities	\$16,503	\$13,116
Total Members' Deposits	\$1,469,261	\$1,544,066
Total Business Deposits	101,642	120,711
Total Non Members' Deposits	92,360	28
Total Deposits	\$1,663,263	\$1,664,805
Total Liabilities	\$1,704,766	\$1,677,921
Total Net Worth	\$219,862	\$204,371
Unrealized Gain/(Loss) on Investments	(63,194)	(5,152)
Total Members' Equity	\$156,668	\$199,219
Total Liabilities and Member's Equity	\$1,861,434	\$1,877,140